

WI STUDY REVEALS COST SAVINGS

CLOSED BIDS = HIGHER COST

OPEN BIDS = LOWER COSTS

CLOSED COMPETITION

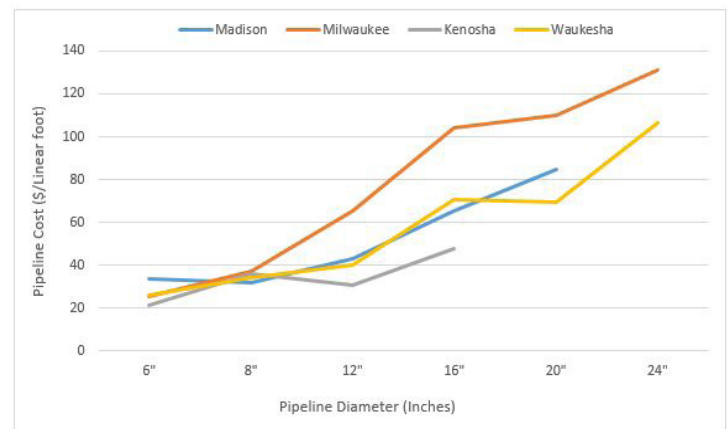
Madison and Milwaukee

OPEN COMPETITION

Kenosha and Waukesha



- Much of the **United States' water infrastructure systems** were built decades if not a hundred years ago or more. They are nearing the end of their life spans and **must be updated**.
- Modernizing these systems will be costly and time consuming. Many communities use "closed competition," creating a virtual monopoly for one pipe material.
- The National Taxpayers Union (NTU) estimates that **replacing our entire water infrastructure would cost \$1.32 TRILLION**. According to the NTU, **by switching to an "open competition" process more than \$371 BILLION could be saved**.
- According to a study done by BCC Research, switching from a "closed competition" to "open competition" could save up to and 28% in pipe capital costs alone.
- **"Open competition" will save nearly \$75,000 per mile** to replace water pipes compared to "closed competition". Furthermore, competition lowers costs for the existing material. In similar studies, pipes of the same materials and diameter were found to be less costly in open competition cities than in closed cities.



2015-2018 Average Capital Costs by Pipeline Diameter, for Kenosha, Madison, Milwaukee, Waukesha WI
Source: BCC Research